

Shirley Husar (RMPIRE) Alumni

🏠 Pasadena, CA

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SUMMARY

2000 Graduate of Real Estate Development Program University of Southern California Marshall School of Business Lusk Center for Ross Program.

Specializing in Real Estate Development, In field Projects, and Tentative Map Land Developer Server on the Board Member for 10 years.

Licensed Active Real Estate Agent since 1997 Member, National and CA Associations of REALTORS® Direct Sales for over 30 years

Personal Appointed by the 38th Governor Arnold Alois Schwarzenegger to the position of Governor Appointee Board Member for The Geologists and The Geophysicists for the State of California Governor Appointee Board Member served for 4 years.

Senior Sale Manager /Owner •CEO at Herizon Plus Development Inc. and Minor John Development Inc.

Handing the sale leads, motivates, coaches, and mentors a team of over 80 sales consultants and agents, realizing success through managing others as well as having the opportunity to maintain a portfolio of real estate sales business.

Manages budget and operational components of sales office. Develops effective and relevant training and development programs for consultants and agents.: Implements selling programs that apply to individuals and the whole sales team.

Oversees and assists with the implementation of business development activities in order to attract new clients. Consults and influences effectively and resolves conflict when necessary. Establishes relationships with pertinent departments of mortgage lending institutions.

Working with international investors from China, Egypt, India, and other parts of the world. Maintains a strong understanding of compliance and regulatory requirements.

Shirley understands the importance to communicate well our agents to show there potential buyers and sellers showing the benefit of Herizon Plus properties. She have experience in negotiating with lender on behalf of homeowners unable to make their current mortgage payments due to a financial hardship.

SPECIALTIES

Manages budget and operational components of sales office. Develops effective and relevant training and development programs for consultants and agents. REO's, Real Estate, Loan Modification saving money on monthly mortgage, Real Estate Development, In field Projects, and Tentative Map Land Developer. Investor Wanted.

We have experience in negotiating with lender on behalf of homeowners unable to make their current mortgage payments due to a financial hardship.

EXPERIENCE

Herizon Plus Development Inc. and Minor John Development Inc. 08 / 2004 - Present
CEO

This bright intelligent founder of Herizon Plus Development 2004. She is a tough sales person who refuses to take no for an answer. Shirley establishes and implements development policies and strategies to support Herizon Plus Development objectives; identifies and evaluates development opportunities. Shirley is a fighter when it comes to negotiations, coordinating activities with construction executive, negotiating construction

loans with prospective lenders she has a team of leader who make it happen. Shirley is a Member of such organizations as, The National Association of Realtors, California Association of Realtors, National Association of Home Builders, An undergraduate CCIM Commercial Real Estate, Graduate and Board Member of The USC Lusk Ross Minority Program in Real Estate.

Minor John Development Communications DBA September 1996 to present.

MJD Development has created powerful communication packages for a wide range of social media organizational network. It is come to our attention that social media is a growing widely recognized area and that social relationships and affiliations have powerful effects on physical and mental health of todays thinking. MJD have helped plan, write, edit, design, and manage the production of videos and blogs sites, reports, brochures, online news and corporate identity and communication pieces—on paper, online, and on CD-ROMs. And we have trained online todcasters, academics, economists, and other professionals to improve their writing. clients: TODHD.COM, Story.com, Hiphoprepublican.tv and more...

Real Estate Alliance in Pasadena, CA.

03 / 2011 - 07 / 2011

Senior Real Estate Sale Manager for Real Estate Alliance

Takes direction and reports directly to the President of Real Estate Alliance J e f f Russell | Broker – President/CEO DRE # 01275750 Director, National REO Broker's Association (NRBA) Pacific Region.

Real Estate Alliance is rated the Number One National REO Broker's Association (NRBA) Pacific Region.

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Working with international investors from China, Egypt, India, and other parts of the world. Maintains a strong understanding of compliance and regulatory requirements.

Possesses excellent negotiation skills, proficiency in math and calculations related to mortgage lending a general understanding of accepted marketing principles and the sales process, strong knowledge with all loan transactions.

Reviews trade journals and attends staff and association meetings to keep informed of real estate marketing conditions, property values, and legislation that would affect the real estate industry. Recruits and hires sales Agents.

Remerge Real Estate

05 / 2009 - 03 / 2011

Luxury Homes Pasadena California Area /Investor Projects/Nonperforming Notes/Note Buying/Short Sales

For all the homeowners who are upside down and can no longer make their mortgage payment (because of either a job loss, divorce, or an option ARM that's resetting higher), up to now the only option was, well, letting the bank foreclose. That's not a good option since a foreclosure sticks on your credit record for at least 10 years. But some experts like us are now advocating a "short sale." This is a case of a distinction with a difference: If your bank agrees to a short sale, you then hire an agent to find a buyer for the house,

you sell the house for a loss, and with the bank's blessing, they agree to eat the loss (although they could still demand the homeowner make some kind of payment or share the loss). Short Sales.

Department of Consumer Affairs (DCA)

10 / 2006 - 10 / 2010

California State Board Member for Geologists and Geophysicists

Governor Arnold Schwarzenegger Appointee Board Member for the Geophysicists and The Geologists for the State of California.

Created by statute in 1968, the independent Board for Geologists and Geophysicists protects the public by examining and licensing only fully qualified professionals; promulgating and enforcing high professional standards commensurate with the considerable technical challenges associated with preventing or mitigating potential risks to human health, safety and the environment, and maintaining and improving California's critical infrastructure – e.g., schools, hospitals and transportation – housing, water supply, flood control, community well-being and economic development, waste disposal, enjoyment of open space and private property, and emergency preparedness; and taking effective and appropriate disciplinary action against unlicensed activity in these areas where geology and geophysics play such crucial roles.

Ross Minority Program in Real Estate

07 / 2001 - 12 / 2009

USC Advisory Board Member (RMPIRE) Alumni

The USC Ross Minority Program in Real Estate (RMPIRE) is an intensive, comprehensive continuing education program designed to provide real estate practitioners, non-profit and community leaders, public sector decision makers, and entrepreneurs with skills and expertise to influence the redevelopment process in traditionally underserved communities. Since its inception, RMPIRE has trained over six-hundred participants who have played key roles in many significant commercial, mixed-use, and housing developments throughout the nation. The program is taught by well respected, diverse, and committed faculty. The coursework is highly relevant and up-to-date with current real estate market trends. Student leave the program equipped with the understanding of the real estate development process through hands-on experiential learning. Designed to help build development capacity in minority communities, RMPIRE was officially launched in 1993.

Beverly Hills Law Associates

09 / 2008 - 09 / 2009

Loan Modification Legal Assistant

We offer a loan modification program where our associate attorney negotiates the terms of your existing loan. We also negotiate a grace period to give you time to make your new payments.

We specialize in helping people through these tough economic times. As a Legal Assistant working with some of the best in the business we pride ourselves on results and nothing else. Through the negotiations we try to lower your principal balance and/or your interest rate.

Real Estate Law » Loss Mitigation » Foreclosure Prevention Beverly Hills Law Associates is a national law firm comprised of experienced teams of attorneys that have represented plaintiffs and consumers from all over the country in many complex and high profile litigation matters. Our teams of attorneys represent thousands of consumers, who have been victimized by fraudulent, abusive, and predatory business and deceptive mortgage, real estate and lending practices. Stephen M. Loshin is the senior partner at Beverly Hills Law Associates Admitted to The State Bar of California, has been practicing law for over

45 years. Steven M. Loshin, California State Bar License #35081.

September 2009..... After months and months of fight with the bank's in the loan modification business, I have found that the bank's are not moving fast enough. Until the Countrywide case is settled services may well have spectacular levels of liability for any mortgage they modify — remember the deal set out by many PSAs is that servicers who modify loans without investor permission are required to buy back those mortgages, potentially at a cost of hundreds of billions of dollars, money which servicemen simply don't have. So I stop. It was time to give my energy back to what I do best that retail real estate, and REO's.

California Republican Party

07 / 1997 - 09 / 2009

Delegate

I am a delegate to the California Republican Party. Here are just some of many events I have been honored to be in. 2004 Marian Bergeson Excellence Public Service Series (Sponsor by CWLA). 2004-Republican National Convention Delegate for The President of the United States. Currently 2008- Shirley is a Los Angeles County Officer who supports Meg Whitman for Governor of California in 2010.

RE/MAX Agent/RE/MAX Sales Associates

07 / 1997 - 05 / 2009

Realtor/ Land Development

I have been license since 1997 I have worked with different sales office. As a professional real estate agent Shirley saves you time and money, true. But why choose a RE/MAX agent when there are so many others to select from? RE/MAX Sales Associates lead the industry in real estate sales experience and education - and results. And that's just a few of the reasons why nobody in the world sells more real estate than RE/MAX. Check out the rest. Looking to buy or looking to sell? Our network's more than 100,000 agents do business in more than 65 countries and in more than 70 languages. Search homes for sale now by location, price and features.

National Academy of Recording Arts and Sciences

11 / 1985 - 03 / 1989

Grammy Award Processor / Receptionists

Originator Information New Applicants

Case Information of New Artist and nominees # Notes/Comments about winners and nominees # Workflow History Past winner and nominees # Workflow Step (Reviews and Responses) for the Assoc. Members. As the receptionists my first representatives of National Academy of Recording Arts and Sciences was to greet visitor encounters, so I needed to be courteous, professional, and helpful. Answer telephones, route calls, greet visitors, respond to inquiries from the public and provide information about the organization. In addition, receptionists contribute to the security of the Grammy by helping to monitor the access of visitors.

EDUCATION

An undergraduate Commercial Investment Member (CCIM)

2007 - 2012

A Certified Commercial Investment Member (CCIM)

This is a Five year Program. Recognized for its preeminence within the industry, the CCIM curriculum represents the core knowledge expected of commercial investment practitioners, regardless of the diversity of specializations within the industry. The CCIM curriculum consists of four core courses that incorporate the essential CCIM skill sets.

University of Southern California - Marshall School of Business

2001 - 2001

The USC Lusk Center for Real Estate Stan Ross Program

Real Estate and the Macro-Economy. Students to the linkages between real estate and the broader economy. Industry Structure and the Development Process an overview of the real estate development process including deal structuring, identifying and analyzing risks and rewards, and joint ventures. The Finance of Real Estate Development acquaint students with important fundamentals and methods in real estate finance and development. Loan Modification, Short Pays, and Forbearance Loans.

Antelope Valley College

1993 - 1996

Business Marketing

El Camino College

1982 - 1988

Business Marketing

<http://www.elcamino.cc.ca.us/> Excellent communication skills are a must. I was a bank teller for FIB who deal with customers – sometimes angry customers – all day. Learning I must be courteous, attentive and patient in dealing with the public, because customers often judge a bank. Maturity, tact and the ability to explain bank procedures and services are important in helping customers complete transactions or make financial decisions.

HONORS

Too many to list....

INTERESTS

Ballroom Dancing, Singing and Blogging on Politics

ASSOCIATIONS

American Cancer Society California Spirit Event Committee Member, New West Symphony, California Republican Party, Governor Appointee Board Member for The Geologists for the State of California, Governor Appointee Board Member for The Geophysicists for the State of California, Public Speaking, and more..